542.335 Valid restraints of trade or commerce. —

(1)Notwithstanding s. <u>542.18</u> and subsection (2), enforcement of contracts that restrict or prohibit competition <u>or that impose non-disclosure or confidentiality</u> <u>obligations</u> during or after the term of restrictive covenants, so long as such contracts are reasonable in time, area, and line of business, is not prohibited. In any action concerning enforcement of a restrictive covenant:

- (a)A court shall not enforce a restrictive covenant unless it is set forth in a writing signed by the person against whom enforcement is sought.
- (b)The person seeking enforcement of a restrictive covenant shall plead and prove the existence of one or more legitimate business interests justifying the restrictive covenant. The term "legitimate business interest" includes, but is not limited to:
  - 1.Trade secrets, as defined in s. <u>688.002</u>(4).
- 2. Valuable confidential business or professional information that otherwise does not qualify as trade secrets.
- 3. Substantial relationships with specific prospective or existing customers, patients, or referral sources.
  - 4.Customer, patient, or referral source goodwill associated with:
- a.An ongoing business or professional practice, by way of trade name, trademark, service mark, or "trade dress";
  - b.A specific geographic location; or
  - c.A specific marketing or trade area.
  - 5.Extraordinary or specialized training.

Any restrictive covenant not supported by a legitimate business interest is unlawful and is void and unenforceable.

(c)A person seeking enforcement of a restrictive covenant also shall plead and prove that the contractually specified restraint is reasonably necessary to protect the

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legitimate business interest or interests justifying the restriction. If a person seeking enforcement of the restrictive covenant establishes prima facie that the restraint is reasonably necessary, the person opposing enforcement has the burden of establishing that the contractually specified restraint is overbroad, overlong, or otherwise not reasonably necessary to protect the established legitimate business interest or interests. If a contractually specified restraint is overbroad, overlong, or otherwise not reasonably necessary to protect the legitimate business interest or interests, a court shall modify the restraint and grant only the relief reasonably necessary to protect such interest or interests.

(d)In determining the reasonableness in time of a postterm restrictive covenant not predicated upon the protection of trade secrets, a court shall apply the following rebuttable presumptions:

1.In the case of a restrictive covenant sought to be enforced against a former employee, agent, or independent contractor, and not associated with the sale of all or a part of:

- a. The assets of a business or professional practice, or
- b.The shares of a corporation, or
- c.A partnership interest, or
- d.A limited liability company membership, or
- e.An equity interest, of any other type, in a business or professional practice,

a court shall presume reasonable in time any restraint 6 months or less in duration and shall presume unreasonable in time any restraint more than 2 years in duration.

2.In the case of a restrictive covenant sought to be enforced against a former distributor, dealer, franchisee, or licensee of a trademark or service mark and not associated with the sale of all or a part of:

a. The assets of a business or professional practice, or

- b.The shares of a corporation, or
- c.A partnership interest, or
- d.A limited liability company membership, or
- e.An equity interest, of any other type, in a business or professional practice,

a court shall presume reasonable in time any restraint 1 year or less in duration and shall presume unreasonable in time any restraint more than 3 years in duration.

- 3.In the case of a restrictive covenant sought to be enforced against the seller of all or a part of:
  - a.The assets of a business or professional practice, or
  - b.The shares of a corporation, or
  - c.A partnership interest, or
  - d.A limited liability company membership, or
  - e.An equity interest, of any other type, in a business or professional practice,

a court shall presume reasonable in time any restraint 3 years or less in duration and shall presume unreasonable in time any restraint more than 7 years in duration.

- (e)In determining the reasonableness in time of a postterm restrictive covenant predicated upon the protection of trade secrets, a court shall presume reasonable in time any restraint of 5 years or less and shall presume unreasonable in time any restraint of more than 10 years. All such presumptions shall be rebuttable presumptions.
- (f)The court shall not refuse enforcement of a restrictive covenant on the ground that the person seeking enforcement is a third-party beneficiary of such contract or is an assignee or successor to a party to such contract, provided:

- 1.In the case of a third-party beneficiary, the restrictive covenant expressly identified the person as a third-party beneficiary of the contract and expressly stated that the restrictive covenant was intended for the benefit of such person.
- 2.In the case of an assignee or successor, the restrictive covenant expressly authorized enforcement by a party's assignee or successor.
  - (g)In determining the enforceability of a restrictive covenant, a court:
- 1. Shall not consider any individualized economic or other hardship that might be caused to the person against whom enforcement is sought.
- 2.May consider as a defense the fact that the person seeking enforcement no longer continues in business in the area or line of business that is the subject of the action to enforce the restrictive covenant only if such discontinuance of business is not the result of a violation of the restriction.
  - 3. Shall consider all other pertinent legal and equitable defenses.
- 4. Shall consider the effect of enforcement upon the public health, safety, and welfare.
- (h)A court shall construe a restrictive covenant in favor of providing reasonable protection to all legitimate business interests established by the person seeking enforcement. A court shall not employ any rule of contract construction that requires the court to construe a restrictive covenant narrowly, against the restraint, or against the drafter of the contract.
- (i)No court may refuse enforcement of an otherwise enforceable restrictive covenant on the ground that the contract violates public policy unless such public policy is articulated specifically by the court and the court finds that the specified public policy requirements substantially outweigh the need to protect the legitimate business interest or interests established by the person seeking enforcement of the restraint.

(j)A court shall enforce a restrictive covenant by any appropriate and effective remedy, including, but not limited to, temporary and permanent injunctions. A court is authorized to enter temporary and permanent injunctions requiring the return of tangible or electronic confidential information to enforce contractual provisions that impose nondisclosure or confidentiality obligations. The violation of an enforceable restrictive covenant creates a presumption of irreparable injury to the person seeking enforcement of a restrictive covenant. No temporary injunction shall be entered unless the person seeking enforcement of a restrictive covenant gives a proper bond, and the court shall not enforce any contractual provision waiving the requirement of an injunction bond or limiting the amount of such bond.

(k)In the absence of a contractual provision authorizing an award of attorney's fees and costs to the prevailing party, a court may award attorney's fees and costs to the prevailing party in any action seeking enforcement of, or challenging the enforceability of, a restrictive covenant. A court shall not enforce any contractual provision limiting the court's authority under this section.

(2)Nothing in this section shall be construed or interpreted to legalize or make enforceable any restraint of trade or commerce otherwise illegal or unenforceable under the laws of the United States or of this state.

\_(3)This act shall not apply to: (a) any real estate or lease covenant that restricts or prohibits competition or uses of property; (b) any provision contained in license agreements that restricts or prohibits competition.

(34)This act shall apply prospectively, and it shall not apply in actions determining the enforceability of restrictive covenants entered into before July 1, 1996.

542.336 Real Estate and License Covenants that Restrict Competition

(1)Notwithstanding ss. 842.18, 542.18 and subsection (2), enforcement of realestate or lease covenants or provisions in license agreements that reasonably restrict or prohibit competition or uses of property is not prohibited.

\_(2)Nothing in this section shall be construed or interpreted to legalize or make enforceable any restraint of trade or commerce otherwise illeal under the law of the United States or this state.

History.—ss. 1, 3, ch. 96-257.